



European Commission

Enterprise Directorate General

# EU Benchmarking Achievements and What Next ?

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Improving Business Support Measures

Enterprise Directorate-General

# Benchmarking Start-up Procedures

- Initial Impact
- Principal Conclusions
- Methodological Features
- What Next ?

# Benchmarking Start-up Procedures

- The Overall Achievement
- Political Achievement
  - Aranquez
  - Barcelona
- Press Coverage
- Scoreboarding & Monitoring



# Benchmarking Start-up Procedures

The Principal Conclusions :

- Benchmarks
  - high standards of performance
  - statistical definition

# Benchmarking Start-up Procedures

## HEADLINE BENCHMARKS

### Individual Enterprise

Typical Time (Elapsed business days)

### Average

12

### Highest

35

### Lowest

1

### Benchmark

3



# Benchmarking Start-up Procedures

The Principal Conclusions :

- Evidence of Progress
- Clarification of the Process

# Implementation of Commission Recommendation

MEASURE		B	DK	D	EL	ES	FR	IRL	IT	LU	NL	AU	PT	FIN	SW	UK
Introduce a single business registration form																
Set up single contact points where a single registration form can be deposited																
Introduce a system whereby public authorities can recognise enterprises by a single identification number																
Ensure that government departments avoid introducing duplicated or superfluous forms and/or contact points	Fundamental review of the official documents															
	Review of the supporting documents															
Set clear targets in terms of deadlines for the processing of enterprises' requests and the granting of licences or authorisations																
Introduce, where appropriate, a system whereby an application is deemed to have been automatically granted if the administration has not responded within the fixed deadline																
Use information technology and databases as much as possible for the transmission and authentication of information submitted and/or the exchange of information between public authorities	Online registration possible															
	Computerise all requests for registration															
<b>TOTAL</b>		<b>2</b>	<b>6</b>	<b>3</b>	<b>5</b>	<b>5</b>	<b>2</b>	<b>3</b>	<b>7</b>	<b>5</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>7</b>	<b>5</b>	<b>3</b>

# List of Procedures

## REGISTRATION STAGE – MAIN MANDATORY PROCEDURES CHECKLIST - PRIVATE LIMITED COMPANY

### Procedure

*Legal announcement in newspapers*  
*Submit registration dossier to “one-stop-shop”*  
*Seek approval for registration from Commercial Court/Court of First Instance or equivalent*  
*Seek approval from Companies Agency or equivalent*  
*Seek approval for registration from local/municipal authorities*  
*Seek approval for registration from central government*  
*Approval of name by official agency*  
*Register (notify) with Commercial Court/Trade Register/Companies Agency/Craft Register or equivalent*  
*Register with Trade Association/Chamber of Commerce*  
*Tax Office or equivalent stamps/certify company records or account books*  
*Publish registration in Official Journal or equivalent*  
*Apply for tax identification card/number*  
*Apply for opening licence from local/municipal authorities*  
*Obtain mandatory pension insurance*  
*Obtain mandatory civil insurance, e.g. employers’ liability*  
*Notify Tax Office (all taxes)*  
*Notify Social Security Office or insurance fund*  
*Notify VAT Office*  
*Notify Business Tax Office*  
*Notify National Statistical Office*  
*Notify Ministry of Labour*  
*Notify local/municipal tax authorities*  
*Notify other local/municipal authorities of registration*  
*Tax office verifies business domicile*  
*Notify Post Office*  
*Compulsory accident insurance*  
**TOTAL**

A	B	DK	F	FI	DE	GR	IT	IR	LU	NL	PO	ES	SW	UK
	v		v		v	v				v	v			
	v		v											
	v					v					v			
												v		
										v	v	v		
		v		v				v		v	v	v	v	
v	v	v	Via SAP	v	v		v	v	v	v	v	v	v	v
v					v	v	v		v	v		v		
	v		Via SAP			v	v			v	v			
v		v	v		v	v			v		v	v	v	
					v	v	v		v	v	v	v	v	
							v				v	v		
					v	v	v	v	v	v	v	v	v	v
v	v		Via SAP			v			v		v	v		
v	v		Via SAP	v			v		v		v	v		v
v	v		Via SAP				v				v			
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			v											
					v									
<b>6</b>	<b>8</b>	<b>4</b>	<b>11</b>	<b>6</b>	<b>7</b>	<b>9</b>	<b>11</b>	<b>3</b>	<b>8</b>	<b>8</b>	<b>17</b>	<b>12</b>	<b>5</b>	<b>3</b>

SAP=Single Access Point

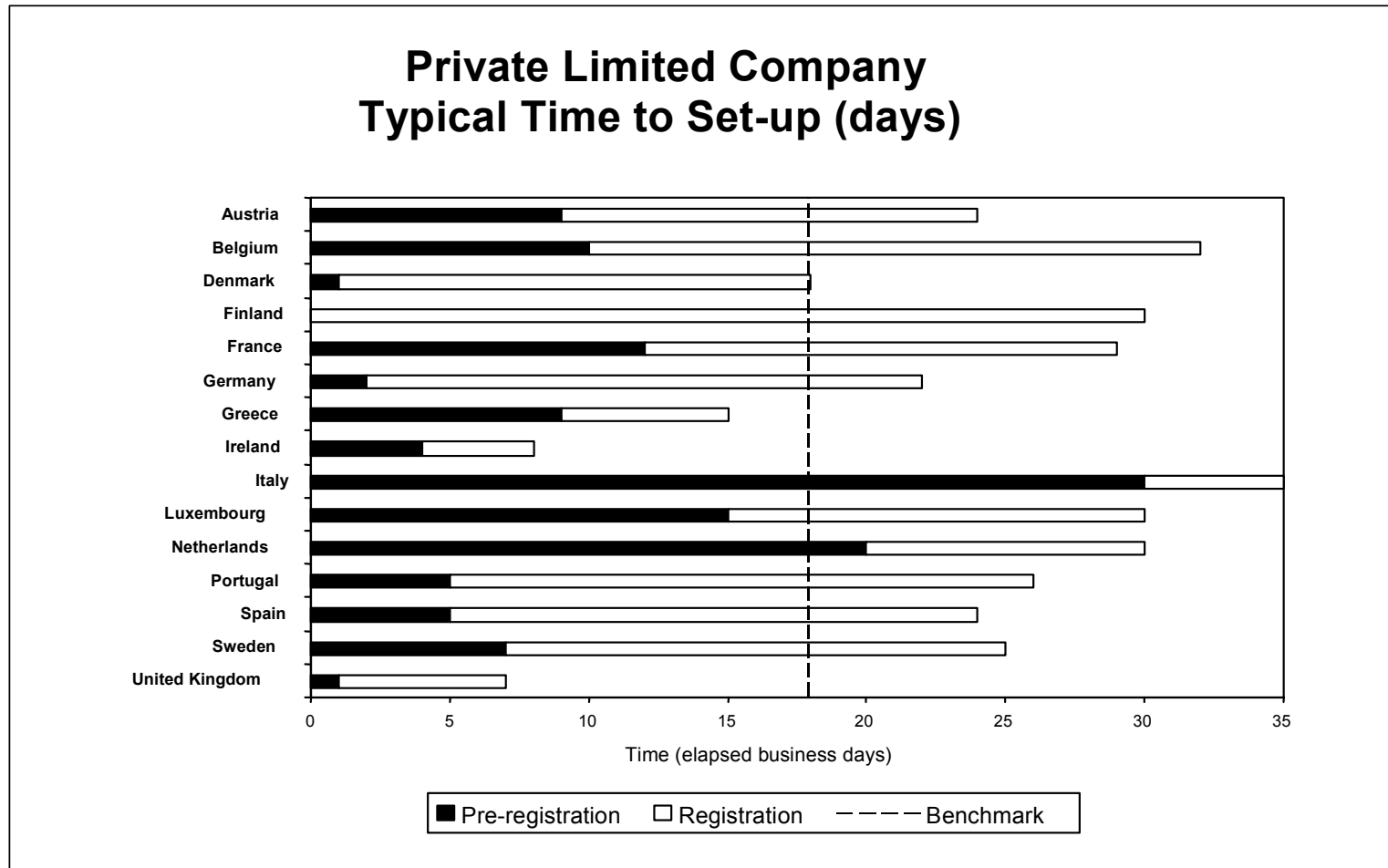


# Benchmarking Start-up Procedures

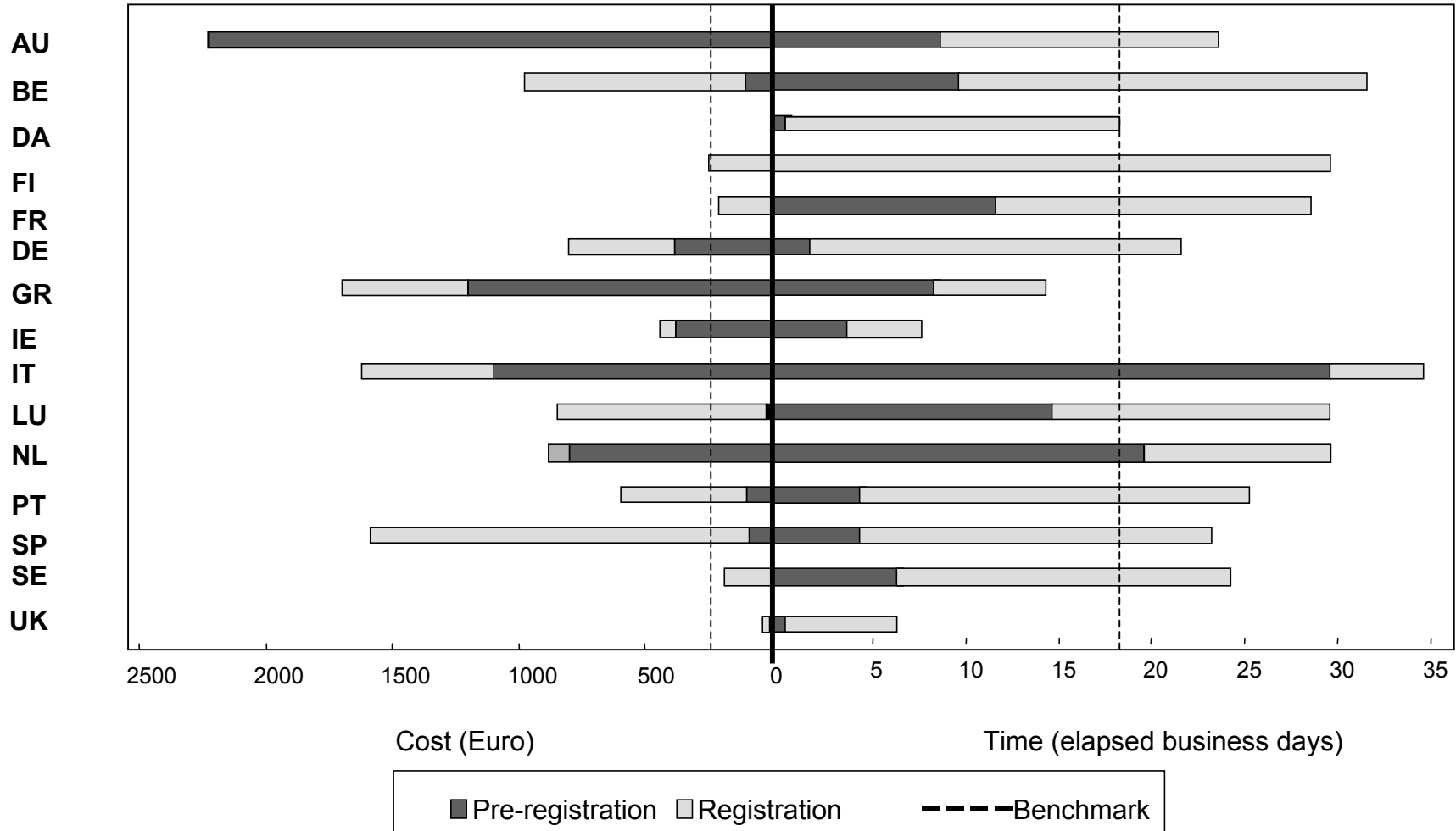
The Principal Conclusions :

- Headline Time and Costs
- Start-up Capital

# Headline Data

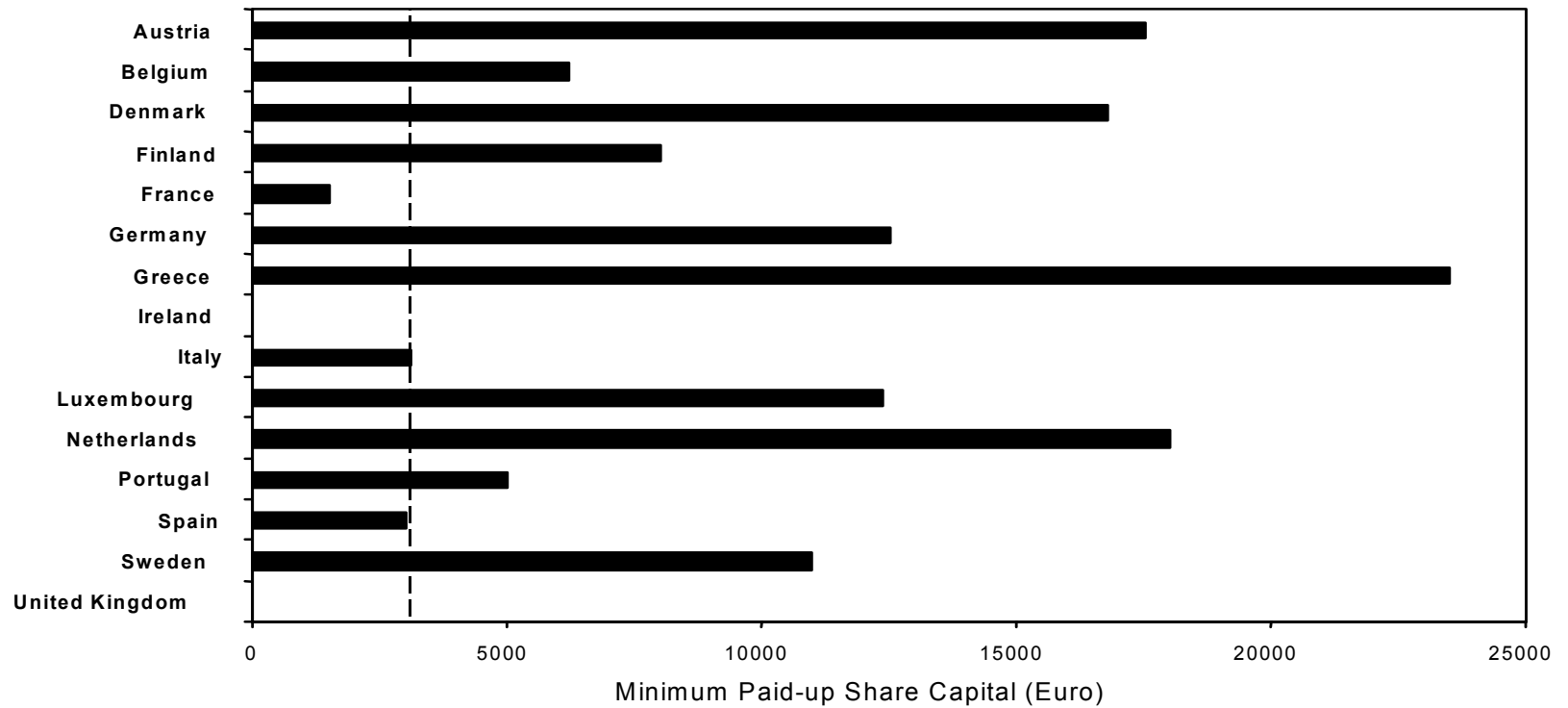


# Time and cost for setting up a Private Limited Company



Source: Best Procedure Project  
 "Benchmarking the administration of  
 start-ups"

# Minimum Paid-up Share Capital



----- Benchmark

# Benchmarking Start-up Procedures

## The Principal Conclusions :

- On-line Registration
  - making information available to prospective entrepreneurs
  - submitting registration documents to official bodies;
  - improving communication between official bodies and efficiency of notification and screening.

# Benchmarking Start-up Procedures

## The Principal Conclusions :

- No Member State has reaped all the advantages of On-line Registration
- Electronic Signatures
- Occasion for more fundamental review of regulatory and administrative procedures

# Benchmarking Start-up Procedures

## Other Conclusions :

- formal screening procedures removed for all unincorporated entities
- greater use of self-certification
- standard (“off-the-peg”) constitutions, with general objects clauses
- trading can start as soon as registration completed

# Benchmarking Start-up Procedures

## Other Conclusions :

- initial rejections of applications to be monitored
- benchmarking of internal management systems
- the performance of registration offices and variations across regions could be made more transparent and results published.

# Benchmarking Start-up Procedures

## Methodological Features :

- the identification of operational benchmarks
- the identification of performance drivers
- citing specific cases of best practice.

# Benchmarking Start-up Procedures

## Identification of Performance Drivers :

- Reform of Administrative Procedures
- Management Processes
- the Use of ICT

# Benchmarking Start-up Procedures

## What Next ?

- Repeating the exercise ?
- OECD
- the ECRF exercises
- Monitoring