

COMPETITIVE CROATIA

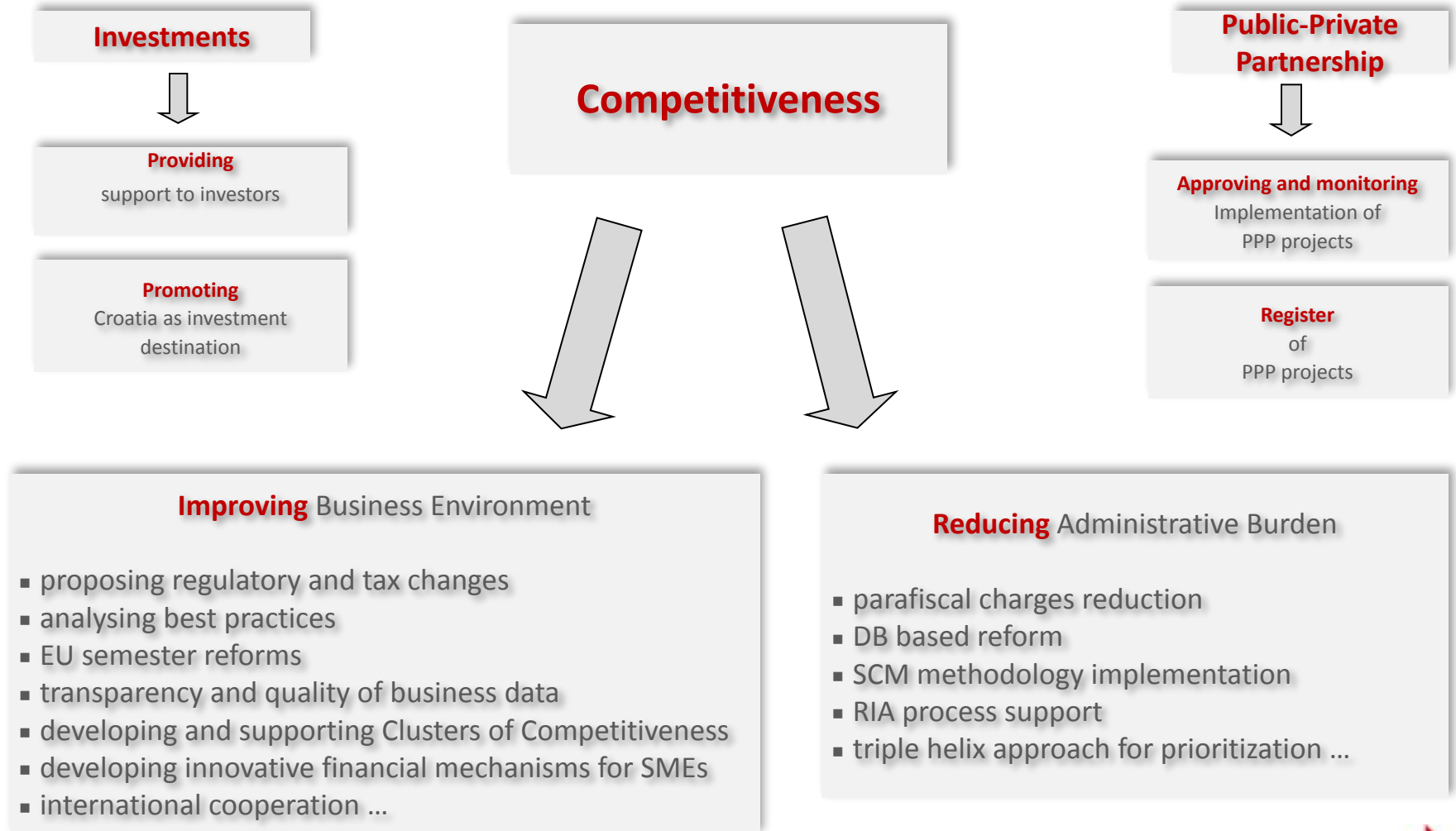
BUSINESS REGISTRIES IN CROATIA

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Agency for Investments and Competitiveness

ECRF Madrid, June 5th 2015



ABOUT Agency for Investments and Competitiveness





AGENCY FOR
INVESTMENTS AND
COMPETITIVENESS

Agencija za investicije
i konkurentnost



CROATIA in numbers...

Land area - 56,542 km²

Population - 4,290 612 (Census 2011)

EU Member Country since July 2013

Capital: Zagreb Language: Croatian

20 counties + City of Zagreb

South East Europe / Mediterranean

Coast of Adriatic Sea: 5.835 km

Number of islands: 1.246 (67 inhabited)

Doing Business Report 2014:

65/189 (+24)

WEF Global Competitiveness Index 2014:

77/144

IMD – World Competitiveness Yearbook

2015: **58/61** (+1)





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CHALLENGES IN BUSINESS REGISTRIES (1)



100+



**Registers and
Database**



Population Registry



**Redundancy, inconsistency,
unclear purpose**



Incomplete Data



Not established

Q What can be done?



CHALLENGES IN BUSINESS REGISTRIES (2)

Challenge 1.

NOT EXISTING an overview of all registers with information about who leads them, which data they contain and how the data is available to the users- public and private sectors.

Challenge 2.

Reason: different government bodies within their jurisdiction autonomously set up registers in different ways and keep some registers that are not publicly available.

Consequence: basic characteristics of the existing registers are redundancy, inconsistency and unclear purpose

Challenge 3.

The basic state registers in Croatia are the Register of Companies and the Register of Territorial Units but their data is incomplete. The population register is not established.

Challenge 4.

Register of Companies is not complete because it does not contain information about all types of businesses in the Republic of Croatia (Crafts and “Free professions”). Data included in the registry are not sufficient for tracking, analysis, research and other purposes.

Challenge 5.

State owned agencies; FINA (Financial Agency) and APIS IT (Agency for Support of Information Systems and Information Technology) have the legal authority for collection and processing of data and perform active role in the building of the information society of which the establishment and maintenance of registers is an important segment, as well as the electronic identity. **BUT** the registries are build upon the request of the regulative bodies whose interests are very narrow and thus content of data is limited. PREDICT the worst case scenario!





BUSINESS REGISTRIES

Court Registry, Craft Registry and Annual Accounts Registry

COMPANIES

- ✓ 8 Commercial Courts: Court Registry – registration of companies
- ✓ Ownership & implementation: High Commercial Court of Croatia
- ✓ Regulation: Company Act, Court Registry Act + bylaws
- ✓ Regulative Body: Ministry of Justice

CRAFTS (SOLE TRADERS)

- ✓ 107 state administration offices: registration of crafts (sole traders)
- ✓ Ownership & implementation: Ministry of Administration
- ✓ Regulation: Crafts Act + bylaws
- ✓ Regulative Body: Ministry of Entrepreneurship and Crafts

ANNUAL REPORTS

- ✓ Implementation: Financial Agency (State Agency) – online 187 offices
- ✓ Regulation: Accounting Act, Act on Register of Annual Accounts + bylaws
- ✓ Ownership: Ministry of Finance
- ✓ Regulative Body: Ministry of Finance, Ministry of Justice





One Stop Shop Project – HITRO.HR

- ✓ started in 2005
- ✓ part of eCroatia Strategy
- ✓ on line registration of company and craft
- ✓ coordination of development and implementation of eServices (B2G, C2G)
- ✓ OSS named HITRO.HR (“quick”)
- ✓ SPOC – for all bodies of Government services
- ✓ 61 office in Croatia in premises of FINA
- ✓ bringing Govt Bodies closer to users
- ✓ education on eServices (eCorner)
- ✓ lobbying for online procedures – fighting the paper based processes
- ✓ unification, simplification and transparent traceable services

CHALLENGE – abolishing the paper based procedures (still coexisting with the on line process!)

HITRO.HR

HOME

WHAT IS HITRO.HR

WHERE IS HITRO.HR

HOW TO ESTABLISH A COMPANY

HOW TO ESTABLISH A CRAFT

MINIMUM TECHNICAL REQUIREMENTS

e-REGOS

e-KATASTAR

step one
FNA

step two
Notary public

step three
FNA

step four
FNA

- By coming to the HITRO HR counter in FNA, you initiate the process of establishing a Limited Liability Company. First step is to name your company. The FNA officials will be able to look into the database and check if there already exists a company with the same or similar name.
- All the information about the required documentation, as well as the forms and money orders, you can find at the HITRO HR counter.

Name of the company

- Besides the suggested name for the company, the customers should prepare alternative names, because there is a possibility that company with the same or similar name already exists in the database.
- In the selection of the name for your company, you can use web site of the Ministry of Justice <http://sask.raspravosudje.hr>

Forms

- All the information about the required documentation, as well as the forms and money orders, you can find at the HITRO HR counter.
- All the required payments can be realized on the HITRO HR counters.
- Review of all the necessary forms and payment orders.

HITRO.HR
info@hitro.hr
FREE INFO PHONE 0800 0000

IF YOU ARE CALLING FROM ABROAD PLEASE USE THESE NUMBERS

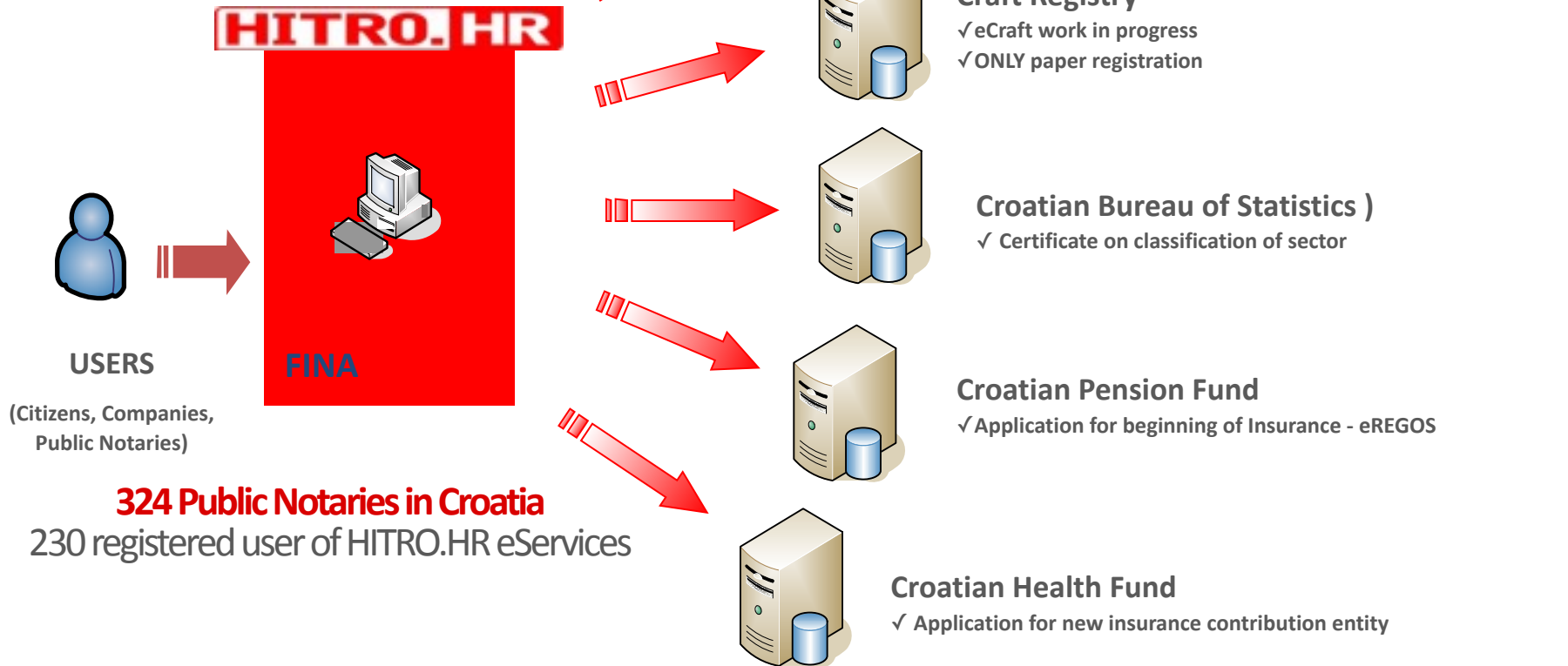




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HITRO.HR - today





STATISTICS

total, new & terminated business entities in 2014.

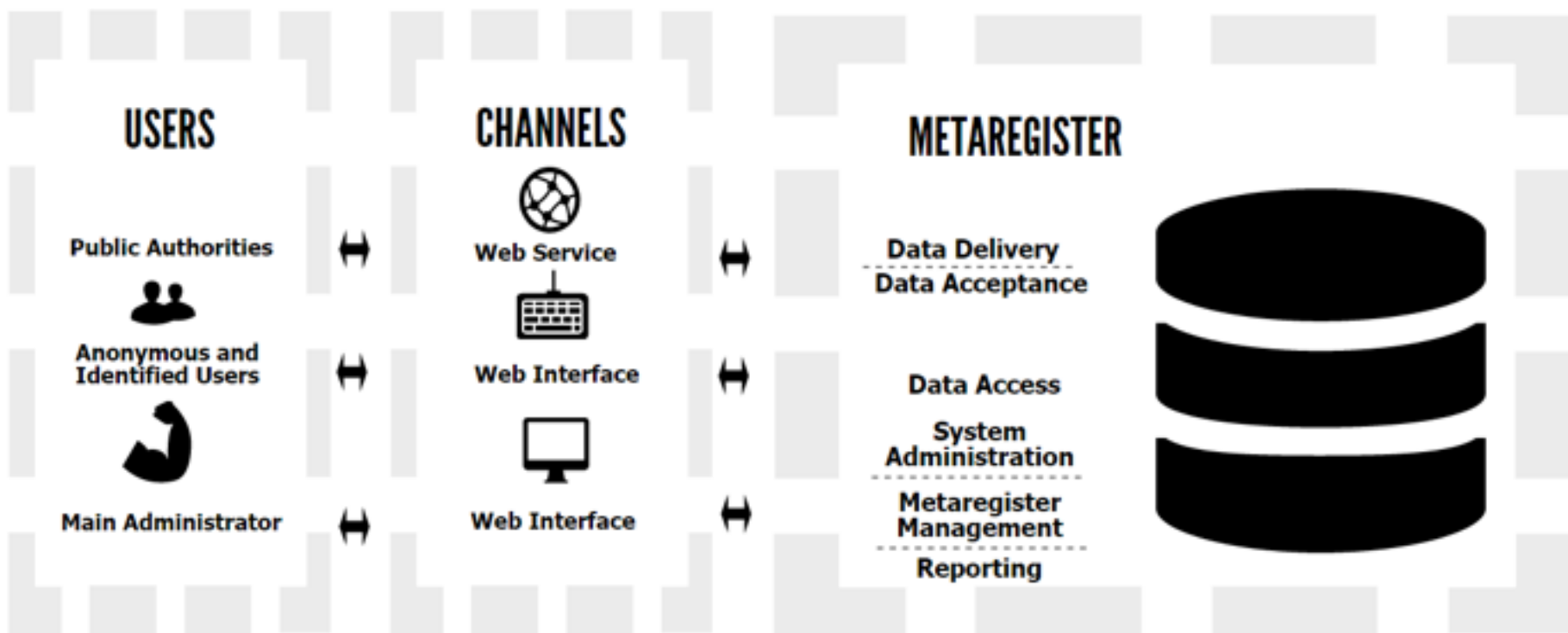
TOTAL NUMBER of companies + crafts (sole traders) in registries:

Type:	December 31.12. 2014	Total:
LLC	107293	Court registry 133 087
Simple	17948	
Partnership	718	
Number of NEW companies and crafts (sole traders):		
Others (SE, EIG, LLP-komanditno...)	7128	Total new:
Type:	2014	
Crafts (Sole Traders)	77802	Craft Registry Court registry 13 311 (-342)
LLC	5166	
Simple	7898	
Partnership	3	
Number of TERMINATED companies and crafts (sole traders):		
Others (SE, EIG, LLP-komanditno...)	244	
Type:	2014	Total terminated:
Crafts (Sole Traders)	7995	Craft Registry
LLC	13106	Court registry 13 653
Simple	13	
Partnership	88	
Others (SE, EIG, LLP-komanditno...)	446	





"An integral part of the state information infrastructure"





SOLUTION ?

"Contains data which are organized through the 14 functional sub-registries"



Connection with the authentication systems



e-Learning



Integration with IMAP and SMTP



XML for data retrieval and delivery



Adding links and external documents



Reporting, search, receiving data via e-mail (subscription)



INTEROPERABILITY

STATE INFORMATION INFRASTRUCTURE DEVELOPMENT

PUBLIC REGISTRIES DEVELOPMENT

CONNECTION OF THE PUBLIC ADMINISTRATION



e- GOVERNMENT SERVICES





LESSONS LEARNED

- 1. SMART OBJECTIVES** – Governments tend to apply projects mandate length wise. Apply KISS method.
- 2. EDUCATION** of stakeholders never gets old - assures institutional capacity and continuity.
- 3. CAMPAIGN** raises public awareness, if one doesn't know it – doesn't use it! Find the funding – it is important!
- 4. KNOW THE PERSON IN CHARGE** - assure political support - eagerness of the person in charge is key to success.
- 5. COORDINATE** all influenced parties systematically and continuously as the priority rules may change during the process





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Thank You!

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